

THE COMMONWEALTH OF MASSACHUSETTS
DEPARTMENT OF TELECOMMUNICATIONS AND ENERGY

RECORD REQUESTS

THE DEPARTMENT OF TELECOMMUNICATIONS AND ENERGY
TO ALL PARTICIPANTS

D.T.E. 05-40

Respondent: John Allocca

Date: September 27, 2005

Record Request DTE-1

- Q. With respect to information response DTE 1-18 please provide the following information:
- (a.) What is CERA's background.
 - (b.) How long has the Company been using CERA reports
 - (c.) How reliable has the Company found CERA reports to be.
 - (d.) Provide a complete Copy of the CERA Rearview Mirror analysis from which the attachment to DTE 1-18 was excerpted.
- A. (a) Attached is a brief description of Cambridge Energy Research Associates, Inc. ("CERA"). Additional information about the organization and the services they provide can be found at www.cera.com.
- (b) I am not specifically aware of the date the Company first contracted with CERA or how often their services are specifically relied upon in making business decisions. However, the various LDC's that are now subsidiaries of KeySpan Corporation have had access to CERA reports and other services for at least ten years.
- (c) CERA is a well known and respected consulting firm to the energy industry and the Company has found their reports and advisory services to be of comparable quality to other similarly situated consulting firms.

- (d) A complete copy of the confidential attachment to information request DTE 1-18 is attached. This attachment is provided subject to the Company's motion for confidential treatment which was allowed at the hearing on September 20, 2005.